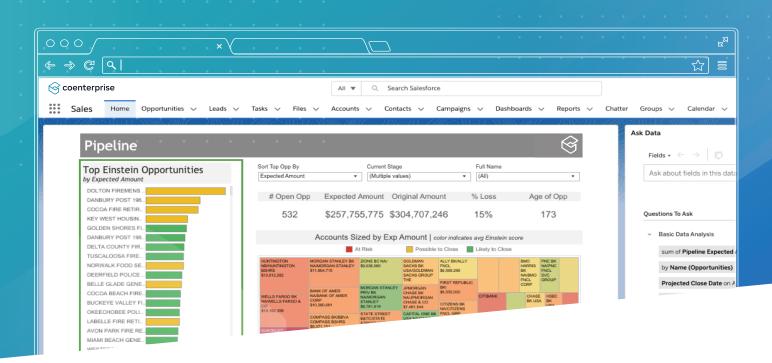


PREMIER PREMIER RESELLER PARTNER

TABLEAU ANALYTICS FROM COENTREPRISE It's Time for You to Win





Powered by Einstein AI, Visualized by Tableau, Housed in Salesforce, Delivered by CoEnterprise

Developed exclusively by CoEnterprise to provide you with richer insights into your data so you can take action, move deals forward, and ultimately hit your sales targets faster.

The Customer 360 Experience

The CoEnterprise Customer 360 Experience Opportunity to Win workflow visualizes the opportunities most likely to close—inside of a powerful Tableau dashboard experience—within any Salesforce users' instance. This Tableau dashboard experience is enhanced with the ability to predict time to close for key opportunities and provide the next best recommendation, all powered by Einstein Al.

Ready to take your sales to new heights?

Benefits That Advance Your Business

- Identify and prioritize leads, opportunities, and territories that are most likely to convert the fastest
- Know when each active deal is expected to close so you can accurately prioritize
- Send sales reps actionable, dynamic next best recommendations so they can close deals quickly

i coenterpris Sales Home 00 Opportunity for Zimmerman1763 Close Date 12/27/2018 Opportunity Owner Amount \$4,747,520.00 Qualification Needs Anabais Value Proposition Id. Decision Makers Perception Analysis Proposal/Price Quote Negotiation/Review Dashboard Activity Details Chatter Related Einstein Next Best Ar GOLDEN SHORES FIRE DIST RELIEF & PENSION Einstein Prediction Score Current Stage 1,518 Likely to Cl Original Amount Expected Amount % Loss Age of Opp Days Since Last Touch \$4,747,520 \$3,608,115 24% 175 15 Expected Value Degredation Needs Anal 9/12/2019 \$4.367.718 Perception An 10/25/2019 12/8/2019 \$3,608,114

The CoEnterprise Difference

We're an award-winning Tableau Gold Partner and have proud partnerships with Salesforce, IBM, and Alteryx. Our experienced team is comprised of over 100 full-time specialist consultants (all COE employees) with broad expertise in the financial services, life sciences, retail, and manufacturing industries.



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10+ years of analytics

experience

Core focus on data

strategy, management, and

governance

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SERVICES PARTNER



Deploys to any cloud, across the entire SFDC platform



Subscription and custom project packages to suit all budgets



Aligned with Salesforce Customer 360 and enables self-service analytics



Want to Learn More?

Visit us today for a demo and to learn about our customizable pricing packages! www.coenterprise.com/360experience

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